



# Silver Lions Martial Arts

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Dear Parents/Students

The Silver Lions Team hereby wishes to inform you of the following pricing and payment adjustments that will come in effect on 01 October 2020. The below pricing structures will come into effect and are set out on the following pages:

1. 12 Month Contract
2. 6 Month Contract
3. Month-to-Month Contract
4. 12 Month Pre-Paid
5. 6 Month Pre-Paid
6. Joining Fees/Packages
7. Discounts

Should anything regarding these prices be unclear, please feel free to contact Christo or Sensei Stephan.

Yours in Sport

## The Silver Lions Team

Sensei Stephan Venter  
01/09/2020

Christo Fourie  
01/09/2020

Affiliated To:



192 Hendrik Street  
Wierdapark  
Centurion  
0157

Managing Directors:  
-Stephan Venter (082 827 3628)  
-Christo Fourie (074 587 1985)

stephan@silverlions.co.za  
christo@silverlions.co.za



# Silver Lions Martial Arts

## 12-Month Contract

*This is a 12 Month contract with a 1 month cancelation notice including a cancelation fee of 30% on the remaining months.*

## Payment Options:

- Monthly Debit Order (Debit forms to be filled out at the office)

## Pricing Structure:

*All amounts are per Month.*

Classes:	Package:	Single Person	Couple (2 Persons)	Family (3 – 5 Persons)
<b>2 Days per Week</b> Monday & Wednesday Or Tuesday & Thursday		R650-00	R900-00	1 <sup>st</sup> + 2 <sup>nd</sup> Person = R850-00 (Base) 3 <sup>rd</sup> Person = R350-00 (Additional) 4 <sup>th</sup> Person = R250-00 (Additional) 5 <sup>th</sup> Person = R250-00 (Additional)
<b>4 Days per Week</b> Monday to Thursday		R780-00	R1,100-00	1 <sup>st</sup> + 2 <sup>nd</sup> Person = R1,000-00 (Base) 3 <sup>rd</sup> Person = R420-00 (Additional) 4 <sup>th</sup> Person = R300-00 (Additional) 5 <sup>th</sup> Person = R300-00 (Additional)

## Cancelation Terms:

Cancelation on the 12-Month Contract is strictly 1 (one) month notice with a cancelation fee of 30% of the remaining months. Cancelations submitted in writing on or before the 5<sup>th</sup> day of a month will come into effect on the last day of that month, otherwise the cancelation will come into effect on the last day of the following month.

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# Silver Lions Martial Arts

## 6-Month Contract

*This is a 6 Month contract with a 1 month cancelation notice including a cancelation fee of 30% on the remaining months.*

## Payment Options:

- Monthly Debit Order (Debit forms to be filled out at the office)

## Pricing Structure:

*All amounts are per Month.*

Classes:	Package:	Single Person	Couple (2 Persons)	Family (3 – 5 Persons)
<b>2 Days per Week</b> Monday & Wednesday Or Tuesday & Thursday		R800-00	R1,100-00	1 <sup>st</sup> + 2 <sup>nd</sup> Person = R1,000-00 (Base) 3 <sup>rd</sup> Person = R450-00 (Additional) 4 <sup>th</sup> Person = R300-00 (Additional) 5 <sup>th</sup> Person = R300-00 (Additional)
<b>4 Days per Week</b> Monday to Thursday		R1,000-00	R1,400-00	1 <sup>st</sup> + 2 <sup>nd</sup> Person = R1,200-00 (Base) 3 <sup>rd</sup> Person = R580-00 (Additional) 4 <sup>th</sup> Person = R400-00 (Additional) 5 <sup>th</sup> Person = R400-00 (Additional)

## Cancelation Terms:

Cancelation on the 6-Month Contract is strictly 1 (one) month notice with a cancelation fee of 30% of the remaining months. Cancelations submitted in writing on or before the 5<sup>th</sup> day of a month will come into effect on the last day of that month, otherwise the cancelation will come into effect on the last day of the following month.

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# Silver Lions Martial Arts

## Month-to-Month

*This is a monthly contract with a 1 month payable cancelation notice.*

## Payment Options:

- Cash (Payable at the office)
- EFT (Payable to the Silver Lions FNB account)
- Monthly Debit Order (Debit forms to be filled out at the office)

## Pricing Structure:

*All amounts are per Month.*

Classes:	Package:	Single Person	Couple (2 Persons)	Family (3 – 5 Persons)
<b>2 Days per Week</b> Monday & Wednesday Or Tuesday & Thursday		R1,000-00	R1,400-00	1 <sup>st</sup> + 2 <sup>nd</sup> Person = R1,200-00 (Base) 3 <sup>rd</sup> Person = R500-00 (Additional) 4 <sup>th</sup> Person = R350-00 (Additional) 5 <sup>th</sup> Person = R350-00 (Additional)
<b>4 Days per Week</b> Monday to Thursday		R1,500-00	R2,100-00	1 <sup>st</sup> + 2 <sup>nd</sup> Person = R2,000-00 (Base) 3 <sup>rd</sup> Person = R750-00 (Additional) 4 <sup>th</sup> Person = R525-00 (Additional) 5 <sup>th</sup> Person = R525-00 (Additional)

## Cancelation Terms:

Cancelation on the Month-to-Month structure is 1 (one) Payable Month Notice. Cancelations submitted in writing on or before the 5<sup>th</sup> day of a month will come into effect on the last day of that month, otherwise the cancelation will come into effect on the last day of the following month.

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# Silver Lions Martial Arts

## 12-Month Pre Paid Package

*This is a once off payment for 12 (twelve) months of classes with 2 (two) months free.*

### Payment Options:

- Cash (Payable at the office)
- EFT (Payable to the Silver Lions FNB account)

### Pricing Structure:

*All amounts are a Once-Of Payment.*

Classes:	Package:	Single Person	Couple (2 Persons)	Family (3 – 5 Persons)
<b>2 Days per Week</b> Monday & Wednesday Or Tuesday & Thursday		R6,500-00	R9,000-00	1 <sup>st</sup> + 2 <sup>nd</sup> Person = R8,500-00 (Base) 3 <sup>rd</sup> Person = R3,500-00 (Additional) 4 <sup>th</sup> Person = R2,500-00 (Additional) 5 <sup>th</sup> Person = R2,500-00 (Additional)
<b>4 Days per Week</b> Monday to Thursday		R7,800-00	R10,800-00	1 <sup>st</sup> + 2 <sup>nd</sup> Person = R10,000-00 (Base) 3 <sup>rd</sup> Person = R4,200-00 (Additional) 4 <sup>th</sup> Person = R3,000-00 (Additional) 5 <sup>th</sup> Person = R3,000-00 (Additional)

### Cancelation Terms:

Cancelation on the 12-Month Pre Paid Package is at client's discretion. No re-funds available on this package.

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# Silver Lions Martial Arts

## 6-Month Pre Paid Package

*This is a once off payment for 6 (six) months of classes with 1 (one) month free.*

### Payment Options:

- Cash (Payable at the office)
- EFT (Payable to the Silver Lions FNB account)

### Pricing Structure:

*All amounts are a Once-Of Payment.*

Classes:	Package:	Single Person	Couple (2 Persons)	Family (3 – 5 Persons)
<b>2 Days per Week</b> Monday & Wednesday Or Tuesday & Thursday		R4,000-00	R5,500-00	1 <sup>st</sup> + 2 <sup>nd</sup> Person = R5,000-00 (Base) 3 <sup>rd</sup> Person = R2,250-00 (Additional) 4 <sup>th</sup> Person = R1,500-00 (Additional) 5 <sup>th</sup> Person = R1,500-00 (Additional)
<b>4 Days per Week</b> Monday to Thursday		R5,000-00	R7,000-00	1 <sup>st</sup> + 2 <sup>nd</sup> Person = R6,000-00 (Base) 3 <sup>rd</sup> Person = R2,900-00 (Additional) 4 <sup>th</sup> Person = R2,000-00 (Additional) 5 <sup>th</sup> Person = R2,000-00 (Additional)

### Cancellation Terms:

Cancellation on the 6-Month Pre Paid Package is at client's discretion. No re-funds available on this package.

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## Joining Fees

Joining fees are payable immediately via Cash or EFT in order to cover admin fees and gear as set out in the following options:

Options	Price	Included
Basic	R350-00 (Per Person Joining)	<ul style="list-style-type: none"><li>• Belt</li><li>• Black Shirt</li><li>• Admin Fee</li></ul>
Basic +	R850-00 (Per Person Joining)	<ul style="list-style-type: none"><li>• Belt</li><li>• Silver Shirt</li><li>• Green Pants</li><li>• Admin Fee</li></ul>
Advanced	R1,370-00 (Per Person Joining)	<ul style="list-style-type: none"><li>• Belt</li><li>• Silver Shirt</li><li>• Green Pants</li><li>• Gloves</li><li>• Admin Fee</li></ul>
Full House	R2,550-00 (Per Person Joining)	<ul style="list-style-type: none"><li>• Belt</li><li>• Kit Bag</li><li>• Silver Shirt</li><li>• Gloves</li><li>• Green Pants</li><li>• Water Bottle</li><li>• Short Pants</li><li>• Silver Lions Hoodie</li><li>• Admin Fee</li></ul>

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## Discount

Discount is awarded at management's discretion and according to the following structures:

### Black Belt Discount:

*Discount is awarded to the Monthly Class Fee when there is at least 1 or more Black Belt training in that package.*

1 <sup>st</sup> Black Belt training in the package	10% Discount on that package
2 <sup>nd</sup> Black Belt training in the package	15% Discount on that package
3 <sup>rd</sup> Black Belt training in the package	20% Discount on that Package

Note: Discount does not accrue for multiple Black Belts and there is a Cap on the 3<sup>rd</sup> Black Belt. Discount applies to Monthly Class Fees only. Equipment, Gear, clothing and other services are not included in this discount structure.

### Loyalty Discount:

*Loyalty Discount is automatically awarded for maintaining a consistent membership according to the following criteria:*

Months of Consistent Membership	% Discount awarded on your package.
6 Months	0.5 %
12 Months (1 Year)	1.0%
24 Months (2 Years)	2.0%
36 Months (3 Years)	3.0%
48 Months (4 Years)	4.0%
60 Months (5 Years)	5.0%
120 Months (10 Years)	10.0%

Note: Discount applies to Monthly Class Fees only. Equipment, Gear, clothing and other services are not included in this discount structure.

### Ad-Hock Discount:

*Ad-Hock discount may be awarded at management's discretion.*

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